

2021 1st Quarter Analyst Briefing

27 April 2021





Disclaimer

This presentation has been prepared by Unisem (M) Berhad ("Unisem" or the "Company") solely for use at the Company's quarterly analyst briefing held virtually on 27 April 2021. The information contained in this presentation has not been independently verified. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. The Company or any of its affiliates, advisors or representatives expressly disclaims any and all liability (whether direct or indirect, contract, tort or otherwise) for any losses or liabilities howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation. The contents of this presentation may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose.

This presentation made by representatives of the Company includes certain statements that are not descriptions of historical facts, but are forward-looking statements. These forward-looking statements may include statements about our plans and objectives for future expansion and operations, and other statements containing forward looking terminology such as "may," "believes," "anticipates," "intends," "expects," "projects," "looking forward," "targets," "plans," or similar terms, variations of such terms or the negative of such terms. Such information is based upon various assumptions made by, and expectations of, our management that were reasonable when made but may prove to be incorrect. All of such assumptions are inherently subject to uncertainties and contingencies beyond our control and upon assumptions with respect to future business decisions which are subject to change. Accordingly, there can be no assurance that actual results will meet expectations and actual results may vary (perhaps materially) from certain of the results anticipated herein. The Company undertakes no obligation, and disclaims any obligation, to publicly update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.



Consolidated Statements of Profit or Loss (From Continuing Operations)

Sequential Quarterly Comparison

(RM Thousand except EPS)	1Q 2021	%	4Q 2020	%	Change
Revenue	373,938	100.0	366,371	100.0	2.1%
Revenue in USD '000	91,955		89,269		3.0%
Cost of Sales	311,208	83.2	290,810	79.4	7.0%
Gross Profit	62,730	16.8	75,561	20.6	-17.0%
Operating profit	50,895	13.6	56,418	15.4	-9.8%
Net profit	45,793	12.2	53,905	14.7	-15.0%
EPS – Basic (sen)	5.78		7.24		
EBITDA	97,776	26.1	101,323	27.7	-3.5%
Depreciation	46,882	12.5	44,905	12.3	4.4%
Forex gain/(loss)	445	0.1	(6,839)	-1.9	106.5%



Consolidated Statements of Profit or Loss (From Continuing Operations)

Corresponding	()ulartarly	$I \cap m$	narican
	, juan en		ualisoii.
COLLEGEDITATION	Qualitary		20112011

(RM Thousand except EPS)	1Q 2021	%	1Q 2020	%	Change		
Revenue	373,938	100.0	255,159	100.0	46.6%		
Revenue in USD '000	91,955		61,292		50.0%		
Cost of Sales	311,208	83.2	234,847	92.0	32.5%		
Gross Profit	62,730	16.8	20,312	8.0	208.8%		
Operating profit	50,895	13.6	10,827	4.2	370.1%		
Net profit	45,793	12.2	5,319	2.1	760.9%		
EPS – Basic (sen)	5.78		0.73				
EBITDA	97,776	26.1	49,602	19.4	97.1%		
Depreciation	46,882	12.5	38,774	15.2	20.9%		
Forex gain	445	0.1	4,046	1.6	-89.0%		



1Q 2021 Revenue & EBITDA

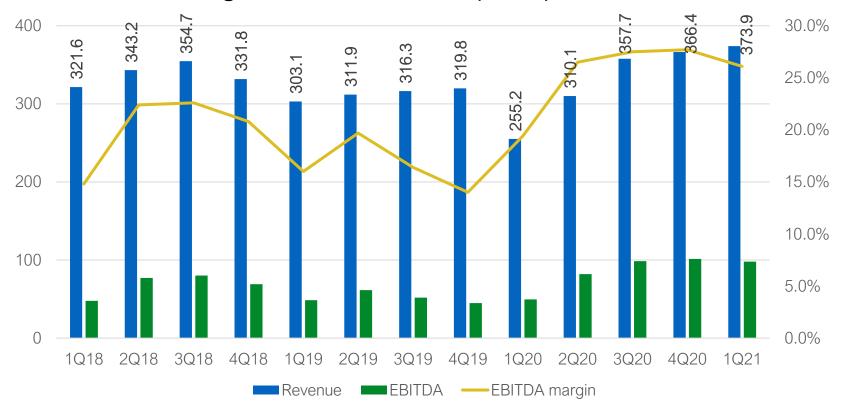
(From Continuing Operations)

RM Revenue: RM373.9m vs RM366.4m (+2.1%)

• USD revenue : USD91.9m vs USD89.3m (+3.0%)

EBITDA: RM97.8m vs RM101.3m (-3.5%)

EBITDA margin: 26.1% vs 27.7 % (-5.8%)





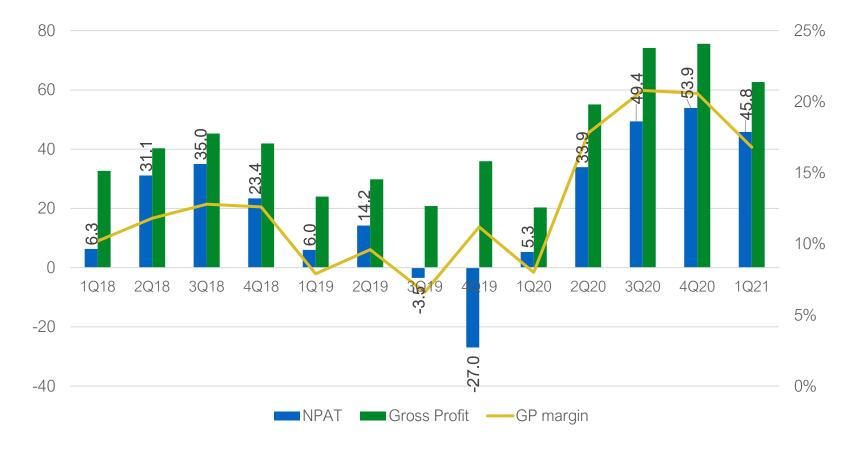
1Q 2021 Earnings

(From Continuing Operations)

Gross Profit : RM62.7m vs RM75.6m (-17.0%)

GP margin: 16.8% vs 20.6 % (-18.4%)

Net profit : RM45.8m vs RM53.9m (-15.0%)





Revenue Breakdown

Decrease in WL Packaging & Test segments

By Products & Services

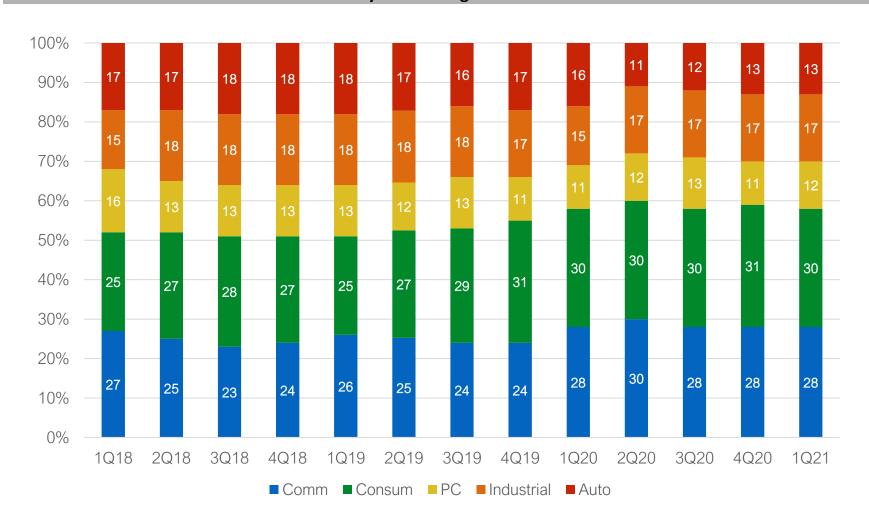




Revenue Breakdown

No major changes in Market Segments

By Market Segments





Selective Information from Consolidated Statements of Financial Position

Net cash at end Mar 2021: RM602.4 million

(in RM Thousand)	31 Mar 2021	31 Dec 2020	Change
Property plant & equipment	1,322,719	1,215,064	8.9%
Cash and Bank Balances	800,938	664,095	20.6%
Group term loan & bank borrowings	198,507	207,400	-4.3%
Net Assets per share (RM)	2.4773	2.2766	8.8%
Current ratio	2.92	3.14	-7.0%
Debt/equity ratio	0.10	0.12	-16.7%



1Q 2021 Highlight

- Best Q1 in terms of Revenue in US\$ & RM and PAT in last 5 years
- Utilisation rates remain high in Chengdu plant, both in wafer bumping and assembly & test. Awarded contracts for construction of Phase 3 building.
- Utilisation rates at wafer bumping operations in UAT is low due to wafer shortage
- Assembly & test operations in Ipoh plant is at optimal utilization rates except for wafer lever packaging.
- Capex incurred in 1Q21: RM137.7m mainly to increase capacity for assembly and test in Chengdu and Ipoh (PA modules/MCM Program)
- Group Headcount was at 6,139 in end Mar 2021. Headcount increase for Chengdu plant.

	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21
Capex (RMmil)	43.2	49.2	71.9	91.5	34.0	15.1	84.8	81.7	49.9	54.5	137.7
Headcount	7,857	7,847	7,858	7,678	7,151	7,063	6,810	5,966	5,892	5,738	6,139



Thank You

"Proven Technologies, Innovative Processes"